



# A FULL RANGE OF INNOVATIVE SOLUTIONS

SUPPORTING THE SUSTAINABLE DEVELOPMENT OF THE WORLD'S TELECOM INFRASTRUCTURE

# MISSION, VISION AND VALUES

#### **MISSION**

Our mission is to support
the digital development providing
innovative and smart components
and solutions
for the mobile telecom infrastructure.

#### VISION

Digitalization is shaping the world.

We want to be at the heart

of this change, making our

competence available for every player

in the ecosystem.

Passion, enthusiasm, positivity, respect for the individuals and for the world we live in, are our guiding principles.

Today, tomorrow, forever.

#### **VALUES**

**Innovation** 

Integrity

Speed

Reliability

Respect

**Passion** 



# **ESG**

#### Governance



Creation of a Group QHSE/ESG responsibility

Pre-acquisition ESG assessment

Carbon footprint reduction as a product development driver:

New saddles design
Saddles with recycled material
Fimo Greenfield
Ecocabinet

## Product design





### Welfare

Development of a welfare platform for Italian subsidiaries

Telecom sites concealment



**Urban design improvement** 



## **KEY FACTS AND FIGURES 2022YTD**



#### € 68 millions¹ of turnover 2022

## 200 employees





49 countries served (Italy 14%, RoE 62%, Americas 20%, RoW 3%)

**660 customers** (1st client 11% of turnover, 67% of repetitive clients)





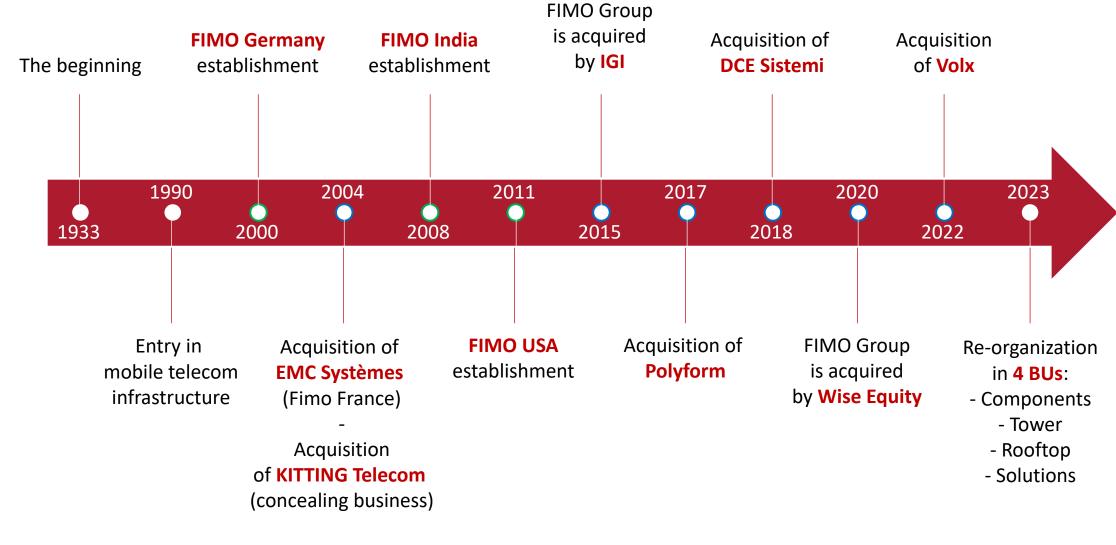
## 28 active patents

## **Solid financial performance**

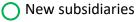




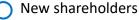
# **TIMELINE**











# **FOOTPRINT**





# **FIMO COMPONENTS**

**FIMO** business model



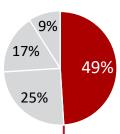
**Key products** 

Global market leader

Widest product range in the market

Shortest lead-time in the market

Best partner for TCO reduction









# **FIMO ROOFTOP**

### FIMO business model



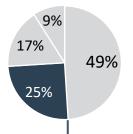
## **Key products**

## European leader

Shortest time-to-market

Combined offer of catalogue and custom products

Turnkey solutions

















# **FIMO TOWER**

### **FIMO** business model

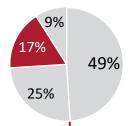


## **Key products**

End-to-end support

State-of-the-art engineering

Unbeaten quality















# **FIMO SOLUTIONS**

**FIMO** business model

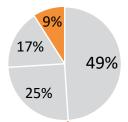


## **Key products**

Modularity

Design-to-cost process

Bespoke solutions















# **THANKYOU**



#### **FIMO Group**

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#### **FIMO Solutions**

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